

# to iOS preparation for Facebook Ads

PREPARE YOUR WEBSITE AND ADVERTISING ACCOUNT FOR THE APPLE IOS14.5 CHANGES SO THAT YOU CAN KEEP RUNNING FACEBOOK ADS

WWW.BIANCAMCKENZIE.COM

### KEEP RUNNING FACEBOOK ADS THAT CONVERT

With the Apple iOS roll-out you risk not being able to advertise and/or not track your conversions.

Apple's roll-out means that anyone with an iOS device, like an iPhone or iPad, will be able to opt-out of tracking. This means that any apps on iPhone/iPad will not be able to track someone's movements, which means that anyone using Facebook on their iPhone/iPad falls into this category.

Facebook has given advertisers some options to prepare and I'm sharing them with you in a step by step document.

The first step is to verify your domain with Facebook, so that you can continue to run Facebook ads.

#### **STEP 1**

Go to your Facebook ads manager, either by typing in business.facebook.com or by going ads manager via business.facebook.com/adsmanager.

Note: if you've never run Facebook ads you'll first need to setup your advertising account by adding payment details.



### **STEP 2**

Next go to the little 'hamburger' menu in the top left corner and go to business settings.



#### STEP 3

Once you're in business settings, find **brand safety** and go to **domains**. Then click add, and enter your domain name (don't add http or www).

FACEBOOK Business Settings	≡	Domains		
Bianca McKenzie	•	Filter by name or ID Add	blancamckenzie.com Verified Owned by: Bianca McKenzie ID:	Remove
國 Users People	^	blancamckenzie.thrivecart.com Verified newschoolofmarketing.thinkific.com Verified	Assign Partners A Add Assets Partners Connected Assets Domain Access	
Partners System Users		biancavanmeeuwen.lpages.co Verified ostaramarketing.com	Partners This domain is shared with other businesses. View permissions, and ass	<ul> <li>Assign Partners</li> <li>ign or remove partners.</li> </ul>
Accounts Pages	^	Verified biancamckenzie.com Verified	No partners are connected yet. Assign a partn	iet.
Ad Accounts Business Asset Groups Apps				
Instagram Accounts Line of Business WheteApp Accounts				
B Data Sources	~			
Brand Safety	^			
Domains	-			
Block Lists				
P Registrations	Ŷ			



#### **STEP 4**

After clicking add domain you'll have 3 options to add a verification to your website. The easiest way (I find) is to add the Meta-tag Verification by copying the code and pasting it into the <head> section of your website.

If you don't know how to do this, I suggest a Google search on how you can do this. For example: how to add html to head in Shopify.

After you've added the meta tag code, click Verify. This may take a few minutes and you might want to refresh Facebook Business Manager.

Once it has successfully verified you'll see a little green dot appear.

Meta-tag Verification	HTML File Upload	DNS Verification	
Set the meta-tag contain	ing the verification cod	e into the <head> section of your website's homepage.</head>	
Meta-tag Verification			
lere are the basic steps:			-
1. Add this meta-tag to <m< td=""><td>the <head> section in the eta name="facebook-do</head></td><td>ne HTML of your domain homepage, fbadsforlistbuilding.com: main-verification" content="v1au0ptth5ouv2pqbkugksa0zptsq3" /&gt;</td><td></td></m<>	the <head> section in the eta name="facebook-do</head>	ne HTML of your domain homepage, fbadsforlistbuilding.com: main-verification" content="v1au0ptth5ouv2pqbkugksa0zptsq3" />	
2. Confirm that the met	a-tag is visible by visitin	g http://fbadsforlistbuilding.com/ and viewing the HTML source.	
3. Click Verify			

#### **STEP 5**

The next step is to set up and select your aggregated events.

Head to the little 'hamburger' menu and select Events Manager.



#### **STEP 6**

Now go to 'aggregated events measurement'.



#### **STEP 7**

Click on 'configure web events'.

Pixel/Conversions API Agg

Aggregated Event Measurement New

View all events from your website domains that are currently processed using the Aggregated Event Measurement protocol. When these events are received through both the Facebook pixel and Conversions API, we measure using data from the connection that sends the highest priority events to calculate the total events. To view any Custom Conversions included in the Aggregated Event Measurement protocol visit the <u>Custom Conversions page</u>.



#### **STEP 8**

If your domain was successfully verified you'll see your domain in this list and you'll be able to click on the drop down on the right.

< Events Manager				🔬 Bianca McKenzie (
Web Event Configuratio	ns			
The domain list displays domains configured with up to 8 prioritized configurations. If a domain isn't lis	that receive data from pixels that conversion events which are used ted, add it to your business accou	your business eithe for web ad campa nt first using Mana	er owns or shares with other ad accounts. By default, all domains are ign optimization. Search for domains to view and manage prioritized event ge Domains.	How Do I Configure Events?
If you're unable to edit configuration unverified domains to ensure your	ons and you're the domain owner, o business has control over which p	verify the domain. O pixels and conversion	Completing the domain verification process is recommended for all on events are eligible for configuration on your domains.	
Q. Search by domain name				🗋 Manage Domains
Domain		Configured Events		
biancavanmeeuwen.lpages .co	Domain Verified	5	Last edited Apr 21, 2021, 10:45 AM.	→ ·
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#### **STEP 9**

You'll be able to select 'manage events' which allows you to select your events in order of priority. Generally speaking the purchase events are the highest priority (because we want to make sales right?!)

< Events Manager					🔒 в
Web Event Configuratio	ns				
The domain list displays domains configured with up to 8 prioritized configurations. If a domain isn't lis	that receive data from pixels t conversion events which are u ted, add it to your business ac	hat your business either owns or sha used for web ad campaign optimizati count first using Manage Domains.	res with other ad accounts. B on. Search for domains to vier	y default, all domains are w and manage prioritized event	
If you're unable to edit configuration unverified domains to ensure your	ons and you're the domain own business has control over wh	ner, verify the domain. Completing the ich pixels and conversion events are	e domain verification process eligible for configuration on y	is recommended for all our domains.	
Q Search by domain name					
Domain		Configured Events			
biancavanmeeuwen.lpages .co	Domain Verified	5 Last edi	ited Apr 21, 2021, 10:45 AM.		
	Highest priority	Purchase_ECOM_FP	Custom Conversion	Conversion	
		Purchase_ECOM_MID	Custom Conversion	Conversion	
		<b>Complete Registration</b>	Default Pixel	Pixel	
		CompleteRegistration_UG	Custom Conversion	Conversion	
	Lowest priority	CompleteRegistration_OTO_	UG Custom Conversion	Conversion (	
		Manage Events			

For e-commerce I recommend the following order:

- 1. Purchase
- 2.Initiate checkout
- 3.Add to cart
- 4.Lead
- 5. View content

For service based and course creators the order depends on your funnel, so you'll need to work out what's most important vs least important.

You get 8 configured events in total, so use them wisely.

### UTM TRACKING

#### **STEP 10**

Because tracking in Facebook ads manager is going to be affected, you'll be 'flying blind' for a while because anything from iOS devices won't be tracked, but that doesn't meant it's not working.

UTM tracking links can help with this as they'll show up in your Google Analytics results. So you can still track reasonably accurately, but you'll have to do it in Google Analytics.

Here's how to set up UTM parameters inside your ads manager:



## UTM TRACKING

#### **STEP 11**

#### This is how I create them:



What you'll start seeing inside of Google analytics is a referral link that has the site source name (Facebook) and then the name of your campaign, ad set and ad. It's important that you give your Facebook ads campaigns clear names so you can track the results in Google analytics.

#### THAT'S IT, YOU'RE NOW AS PREPARED AS YOU CAN BE FOR THE CHANGES, EVEN THOUGH NOBODY KNOWS YET HOW IT WILL AFFECT ADS

### **ADS RESULTS**

My clients and students are still seeing amazing results from their ads, even if the tracking isn't as accurate. Facebook ads are super powerful when done right. Here are some results for April 2021 for an artist's online store.

Ad Set II	Ds one of 10 selected X Campaigns is 2 select	X Search and filter Save Clear			Last month: Apr Note: Does not incl	Last month: Apr 1, 2021 – Apr 30, 2021 Note: Does not include today's data		
🕅 Resour	ce Center 🔥 🔽 Campaign:	2 Selected ×	BO Ad Sets for	2 Campaigns	Ads for 2 0	Campaigns		
+ Create	(🖺 Duplicate 👻 🧨 Edit 👻 M	ore 👻	View Setup	Columns: Cust	torn 👻 📱 Breakd	own - Reports	•	
•	Campaign Name -	Amount Spent -	Purchases -	Purchases Conversion - Value	Purchase ROAS (Return on Ad Spend)	CR Purchase %	•	
2	KJ   Wildflower   Retargeting   Wildflower   Ma	\$599.70	<u>20</u> 비	\$6.620.00 PI	<u>11.04</u> 🖾	<u>5.17</u>		
-	KJ   Field of Wildflowers   Retargeting   Gift A	\$594.91	<u>23</u> 四	<u>\$4,210.00</u> 🖾	<u>7.08</u> 🖾	20.00		
	> Results from 2 campaigns	\$1,194.61 Total Spent	Total	\$0.00 Total	Average	-		

\$1,194.61 was spent with a return of \$10,830

A'y vert?

### TAKE YOUR ADS KNOWLEDGE TO THE NEXT LEVEL, ATTRACT <u>NEW</u> CUSTOMERS AND INCREASE YOUR REVENUE.

Now that you're all set up, it's time to start running Facebook ads with my guidance and support.

I've created a video training course to help you run Facebook ads for your e-commerce store and grow your sales. **Ready for more sales?** 



### INTRODUCING...





Facebook Advertising made simple to grow your e-commerce store without overwhelm, tech know-how or wasting money.

### **CLICK TO LEARN MORE**

"Before your training I found FB ads a nightmare. I wasn't feeling confident about investing money into ads. I now feel much more confident after seeing some neat targeting features that I'll be using. I also have a better idea of what success metrics I should be aiming for."

Sandra Muller



Bianca McKenzie demystifies marketing strategy and optimizes lead generation and sales for entrepreneurs, big dreamers, movers and shakers so that they have more time to do what they love and be the change-makers they dream to be.

An intuitive marketer, natural connector and qualified teacher, Bianca brings marketing strategy and technology together with ease.

Bianca is a regular guest blogger on ROOOAR, a Beautiful You Coaching Academy guest speaker, Conquer Club guest teacher and E-Course Launch Formula expert contributor.

She spends her time cuddling her baby girl & two pups, zooming down the ski slopes and is an avid hiker with the Inca Trail in the bag.

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